

# BLCC RUSSIA NEWSLETTER

\*MAY 2016 MOSCOW №3

BLCCRUS.ORG NEWS

## 2016 SUMMER EDITION

**BLCC Russia**  
**First Vice President**  
**Max KREMER**



### Dear BLCC Russia Members, Dear Friends,

I welcome all business people from Belgium, Luxembourg and Russia to the latest Newsletter edition of the Belgian-Luxembourg Chamber of Commerce in Russia (BLCC Russia).

Your Belgian-Luxembourg Chamber of Commerce in Russia needs you all! And, for many reasons ... First to represent you, to support you, you gather, to promote and showcase your projects, to develop with a sense of belonging, and especially to be there when you need it!

The activities of the Belgian-Luxembourg Chamber of Commerce in Russia are very large and numerous and are expressed through concrete activities, such as trade-missions, international contacts exchanges, conferences, roundtables, and other events centered on business opportunities.

I am confident that working together at all levels; we can contribute to recovery of economic exchanges with the various development actors and beneficiaries who take their responsibilities in hand.

Belgian-Luxembourg Chamber of Commerce is the best place to appeal for businessmen seeking economic information for partners to build partnership relations.

Certainly, the Belgian-Luxembourg Chamber of Commerce in Russia will continue to support the actions of our development partners, including this Newsletter which is a concrete illustration of our activities.

All this is possible thanks to you, your companies, and especially thanks to your involvement. Do not forget that Unity Makes strength. Belgian-Luxembourg Chamber of Commerce in Russia, I believe more than ever.

In conclusion, I hope that future BLCC events will be an opportunity for rich and multiple exchanges.

With that, it remains for me to wish you an excellent summer period and let you read this Newsletter.

Thank you.

Max KREMER

Partner in the Banking & Financial Services practice of Arendt & Medernach

### Belgian-Luxembourg Chamber of Commerce in Russia (BLCC)

The Belgian-Luxembourg Chamber of Commerce in Russia has the role to promote economic and trade relations between the Russian Federation and the Belgium-Luxembourg Economic Union (BLEU). Located in Moscow, it is at your disposal to inform you and support you in your projects.

According to a signed agreement, BLCC in Russia (ТПБЛР) is an Official Partner of the "Belgian-Luxembourg Chamber of Commerce for Russia and Belarus" (CCBLR) situated in Brussels.



# Annual Gala-Reception celebration 2016

## of the Belgian-Luxembourg Chamber of Commerce in the Russian Federation

On March 21, in presence of HH Grand Duke of Russia George ROMANOFF (BLCC Russia Honorary President) and by HE Ambassadors, among 450 business and community leaders, the Belgian-Luxembourg Chamber of Commerce in Russia hosted its 3th Annual Meeting & 2nd anniversary Gala-reception at CCI RF Congress Center.

In his congratulatory message to businessman's, Chairman of BLCC in Russia Arkady ARIANOFF congratulated the entrepreneurs and BLCC team in Moscow and wished them a prosperous new departure.

BLCC members and guests also received congratulatory messages from HE Ambassador of Belgium in Russia Alex Van MEEUWEN, Deputy Head of Luxembourg Embassy Gilles BAUER, Vice-President of Russian CCI Georgi PETROV and BLCC First Vice President Arnaud de Busschère.



In his address to reception guests, Director General of BLCC Russia, Oleg PROZOROV urged all business and officials to continue doing their best and demonstrate initiative. He said this would help create favorable conditions for investors in the country and lay a solid foundation for Russia's consistent and dynamic development.

During the reception, the new members of BLCC received awards and diploma of membership.

Presenting sponsors included **LUKOIL, RCB BANK, AGC, SOLVAY, LHOIST, ZIEGLER, GOSSELIN GROUP, BRUSSELS AIRLINES, PAIN QUOTIDIEN and SUN INBEV.**



### BLCC was partner of Russian Arbitration Association Conference in Swissotel Krasnye Holmy Moscow

On April 20<sup>th</sup>, Oleg PROZOROV, Director General of BLCC in the Russian Federation participated in conference of Russian Arbitration Association which brought together leading experts in the legal field.

The conference was open and close by Mr. Vladimir KHVALEI, Chairman of Board of the Russian Arbitration Association and Partner, **Baker & McKenzie**, Moscow.

Mr. KHVALEI talked about the prospect of Russia being a venue for international dispute resolution, mentioning several arbitration courts currently available in Russia.

The Russian Arbitration Association's Chairman of Board also talked about the Association, it's members and current activities and common projects with Belgian-Luxembourg Chamber of Commerce in Russia.



On behalf of BRBC Chairman, Johan VANDERPLAETSE (BLCC Russia First Vice President) we are glad to invite you to the next event held in the office of ING Bank Moscow on May 18th 2016

**"An update on the state of the Russian banking and financial sector".**

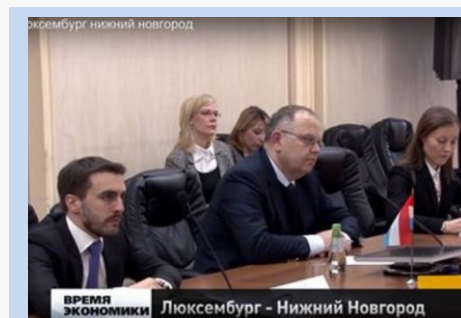
More specifically, will be discussed the following topics:

- the current macro-economic landscape;
- how do domestic and foreign banks adjust to the 'new normal';
- how do domestic and foreign banks adjust to the 'new normal';
- how do Russian companies secure their long-term financing needs, what about Russian subsidiaries of foreign companies.

BRBC event will be hosted by Mikhail CHAIKIN, General Director of ING Bank Russia, and Dmitry POLEVOY, Chief Economist of ING bank.

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## Luxembourg Ambassador to Russia was awarded the title of Honorary Professor



On March 23, H.E. Ambassador of Grand Duchy of Luxembourg in Russia Pierre FERRING, became an honorary professor of the University of Nizhny Novgorod. Mr. Ferring discussed with Governor Valery SHANTSEV prospects of further cooperation in the field of economy and education.

According to the head of the region, in a challenging economic environment it is particularly important to strengthen international economic and social ties.

*In 2008, an agreement was signed between the Government of the Nizhny Novgorod region and the Belgium-Luxembourg Chamber of Commerce.*

*The subject of the agreement is a implementation plan of an Belgian-Luxembourg industrial park in Nizhny Novgorod region.*

## Ambassador of Russia in the Grand Duchy received BLCC in audience

On April 12, H.E. Extraordinary and Plenipotentiary Ambassador Victor SOROKIN in presence of Russian Embassy Second Secretary Semion LYAPICHEV, received in audience BLCC Chairman Arkady ARIANOFF and BLCC Director General Oleg PROZOROV. The meeting is being held in one of the most beautiful locations of Luxembourg, in the Chateau de Beggen.

Discussions between the two sides focused mainly on the state of economic and trade relations, as well as opportunities for business communities of both countries to strengthen exchanges in terms of investment and partnership in various fields and on the future plans of the Belgian-Luxembourg Chamber of Commerce.



## Moscow Economic Forum 2016

On March 23, the Director General of Belgian-Luxembourg Chamber of Commerce in Russia, Oleg PROZOROV took part in Moscow Economic Forum conference dedicated to the theme "Russian-European economic relations: survival in times of crisis" with the representative of the Chamber of Commerce of other EU countries and industry association,

Axel LEBAHN (East-Expert of Deutschen Bank), Vittorio TORREBINI (Vice-president of the Association of Italian Entrepreneurs in Russia), Gerd LENGA (Chairman of the German Association for Economic Cooperation), Tadzio SCHILLING (Swiss BA), Thomas KERHUEL (Commercial Director at CCI France-Russia).

Moscow Economic Forum is an international expert platform for working out strategic decisions and anti-crisis programs aimed at the development of Russia's economic policy.

At the forum the contradictions of the course of Russia's development dominant today, was analyzed and the potential of alternative development and opportunities for its implementation was wholly evaluated.



## InvestRus - 2016 International Conference in Russia

As successful result, the organizers of the St. Petersburg International Economic Forum (SPIEF) are expecting a record number of participants and representatives of international business in the twentieth edition of what is now 'known as the Russian Davos, scheduled June 16 to 18 in the "second Capital".



This information was reported by Aleksei Valkov, head of the department for relations with the participants of the Fund Forum 'Roscongress' (event organizer), who took part in a session dedicated to the SPIEF' regions, new growth points', in the framework of the international conference in Moscow InvestRus, in which **Belgian-Luxembourg Chamber of Commerce in Russia was media-partner**. Just on attraction of foreign investments in the regions will be 'devoted particular attention during the SPIEF of June, where for the first time will take place' an exhibition of commercial nature of the different federal subjects, entitled 'Investment Projects', and in which regions present concrete projects to their potential investors.

**The 20th St. Petersburg International Economic Forum** will take place from June 16–18, 2016 at a new venue: the ExpoForum Convention and Exhibition Centre.

As ever, the SPIEF agenda will feature a comprehensive and diverse range of topical issues facing the global business, expert, and political communities. The key theme of the Forum is 'Capitalizing on the New Global Economic Reality'.

The SPIEF programme includes an SCO Business Forum and a G20 Business Forum. As is traditional, the Forum will also feature the Global Energy Awards Ceremony and the Energy Summit, in which heads of global fuel and energy majors from around the world will take part.



**SPIEF'16**  
**ST. PETERSBURG**  
**INTERNATIONAL**  
**ECONOMIC**  
**FORUM**

**June 16-18 2016**

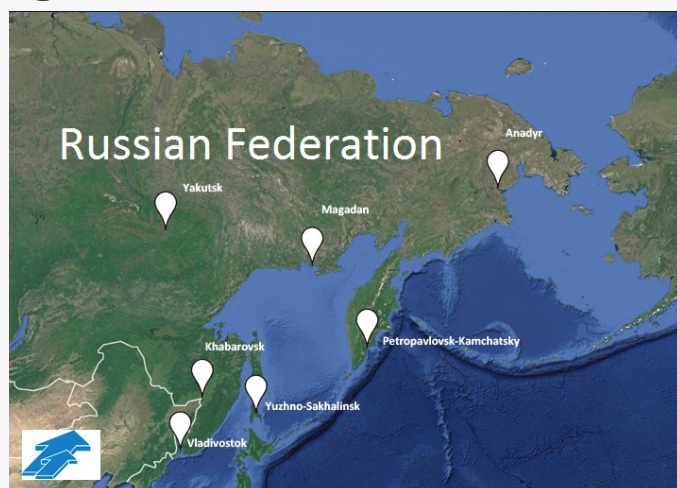


## Distribution of free land in the regions of the Russian Far East

President Vladimir Putin has approved a law giving citizens free plots of land in the Russian Far East.

According to BLCC Legal Department, all Russian citizens may apply for one hectare of land in the regions of: Kamchatka, Primorye, Khabarovsk, Amur, Magadan region, Sakhalin region, Republic of Sakha, the Jewish autonomous district and Chukotka autonomous district.

A total of 614 million hectares of land are currently owned by the state and would effectively be up for grabs in the Far East under the scheme. It could be used for agricultural purposes, for hunting, or as a base for a timber plant or any other business, but can only be rented, sold, or given away after an initial 5-year waiting period, according to the published bill. This program is one of a number of initiatives aimed to boosting the economy in Russia's Far East, including the construction of the new "Eastern Spaceport". A recent deal also saw a number of foreign companies set on relocating to the area.



With the current economic situation and the need of business development, the financial planning became very important factor in improving financial performance. All Russian regions for the development of the business environment and to attract investors offer various tax benefits: reduced rates of income tax, exemption from the property tax and land tax, benefits for transportation tax, reduced rates of insurance premiums to non-budgetary funds and more. End even, the timing of tax incentives and their sizes are not the same in different regions.

Based on extensive experience BCA & PGR offers support in tax planning and financial management.

Konstantin SHIRINKIN - Director of Consulting department / Groupe "BCA & PGR" / +7 (495) 979-44-43 / [www.bca-pgr.com](http://www.bca-pgr.com)

## BELGIAN-LUXEMBOURG CHAMBER OF COMMERCE ECONOMIC MISSION IN VLADIVOSTOK



Beginning of September 2016 Belgian-Luxembourg Chamber of Commerce in Russia would take part in the **Eastern Economic Forum (EEF)** scheduled for September 2-3 this year.

In Russia's Far Eastern city of Vladivostok this forum will bring together business and government representatives, industry experts from Russia, Europe and Asia-Pacific countries to discuss the economic potential and cooperation and investment opportunities to Russia's Far East.

Registration fees including only the preparation and organization of the mission, participation at forum programme, B2B: for BLCC/CCBLR members 45.000 Rubles, for non-members 60.000 Rubles

Hotel for 4 nights: from 250,00 EUR

Flights Brussels-Vladivostok-Brussels: from 750,00 EUR / Flights Luxembourg-Vladivostok-Luxembourg: from 1000 EUR

Other costs (e.g. transfers from airport to hotel or forum facilities, visit of the ports, cocktails) will be at your charge.

**Please contact us for more detailed information and registration by email [LEGAL@CCBLR.COM](mailto:LEGAL@CCBLR.COM)**

## CULTURE EVENT 2016

On behalf of BLCC Russia, as Chairman of the Board, I invite you at the Vernissage "THE VERY PLACE, where is... "the scarlet flower" from...??? - personal exhibition of an artist and poet Saida SATTAROVA, the 19 of May at 19.00, Bolotnaya Naberezhna, 11-1 D.E.V.E. Gallery.

First solo exhibition of an artist and poet from Uzbekistan in D.E.V.E. Gallery Moscow, Bolotnaya Naberezhna, 11-1.

The creative world of an artist and poet Saida SATTAROVA is full of symbols and allegories.

**D.E.V.E. Gallery Moscow**  
**The 19th of May 2016,**  
**beginning at 19:00**  
**Free entrance**

The visible symbiosis of the vivid flourish of colors, fancifully twisted spider web of roots, wonderful seeds and abstract forms contains the deep philosophical meaning about the truth, eternity and beauty. In the works the artist talks with the viewer about the nature and about the significance of all the living things.

The images of the unseen "outlandish" flowers, which are so realistic and at the same time so unbelievable, catch ones eyes, awake imagination and invite the audience to think about their origin. Where is this "scarlet flower" from? Is it real? Or is it just a figment of imagination? But is has got the roots, which go so deeply, which stretch so widely,

which are twisted so thoroughly, that it seems that it was ever ... and it is ... and it will be...

For everyone it will be an absolutely special flower, for its form and color, for its meaning and significance, for everyone it will blossom and fade in the certain time..., reviving again and again ...

The most important matter is to find your flower... to be able to see and to feel it... In the paintings and in the poetry Saida SATTAROVA prompts the viewer the search direction where they should go to look for the VERY PLACE, where is 'scarlet flower' from.



**Arkady ARIANOFF**

## Belgian-Luxembourg Chamber of Commerce Business Mission to Astrakhan

From April 21 to 24th, successful Belgian-Luxembourg Chamber of Commerce in Russia Business Mission to Astrakhan ends. Leaders pledge to take bilateral relations to new levels thanks to **LUKOIL**.

Participating companies in the Belgian-Luxembourg Trade mission to Astrakhan, the Officials of region of Astrakhan Government has use their possibilities to reach both the cultural and economic impact.

"European investors are increasingly bullish about commercial opportunities in Astrakhan, and our visit to this region demonstrates the members' commitment to work with local government officials to help expand trade and investment flows between our countries," said Oleg PROZOROV – Director General of BLCC Russia. "We are optimistic about the future of Astrakhan oblast and believe that this Caspian sea region has the potential to become a vibrant and dynamic emerging economy."

Our Belgian and Luxembourg businesses members had a clear mission to establish, new favorable contact in Astrakhan.



On May 4th, In Gent, Belgium, especially for Belgian business community, by the initiative of the Flemish Chamber of Commerce for Russia and Belarus, in presence of BLCC Chairman Arkady Arianoff, our First Vice President - Johan Vanderplaetse (Chairman of BRBC) made excellent presentation about his experiences in Russia and hopes for the future.

Acting in Moscow, "BLCC in Russia" is the heart of business networking in the Eurasian Economic Union. Objective: contacting businesses, to reflect together and share their experiences.





**The Moscow Times**  
CONFERENCES

**27 MAY**  
**SHERATON PALACE MOSCOW**

**DOING BUSINESS WITH RUSSIA.  
OPPORTUNITIES AND RULES OF  
THE RUSSIAN MARKET**

**2016 MEDIA PARTNER: BLCC RUSSIA**



BLCC Russia partner *Moscow Times newspaper* requests the honor of your participation in the **conference Doing business with Russia "Opportunities and rules of the game on the Russian market"**, which will be held on May 27, 2016 in Moscow in Marriott Royal Aurora hotel.

Despite the current unstable economic situation, low oil prices, and negative economic development forecasts for the current year, many experts consider Russia's current circumstances perfect for doing business with the country like never before. According to their estimates, performance in Russian industries will vary, and growth will be expected in certain sectors of the economy. In addition, there are many promising niches that are opening and willing to cooperate with foreign investors under quite favorable terms.

The goal of the conference is to assess the investment attractiveness of individual economic sectors and subjects of the Russian Federation, discuss the regulatory and legal environment in Russia and further opportunities for foreign companies and investors, and develop the business ties with the Russian Federation.

### Key Topics:

Analysis of the current economic situation in Russia and forecast for economic development in 2016-2017.  
Investment appeal of individual regions of the Russian Federation.  
Foreign investments raising tools and support mechanisms.  
Realistic assessment of the economic risks and opportunities for foreign companies.  
Opportunities for the foreign companies to participate in the import substitution programs.  
Regulatory sphere of Russia. The positive changes and problem issues.

### Audience:

Representatives of the foreign business community, investors;  
Representatives of foreign companies in Russia;  
Representatives of foreign embassies in Russia;  
federal and regional executive authorities of the Russian Federation;  
Representatives of legal companies;  
Representatives of Russian industrial companies;  
key experts and analysts.

**For foreign delegations Organizer offers a discount for participation in the conference:**

**Up to 5 representatives - 15%**

**More than 5 - 20%**

Participation in the project Alexandra Podlipskaya, +7 495 232-3200, ext. 4222, a.podlipskaya@vedomosti.ru

For more information about conference please visit <http://www.themoscowtimes.com/conferences/eng/event/561394/>

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**YOUR INVITATION:**

**Dear Member, Dear Partner, Dear Friend!**

BLCC Russia are pleased to invite you to participate in the Yaroslavl Investment Forum! Luxembourg's Company **ASTRON** is a general sponsor of the event!



**GENERAL SPONSOR:**

On June 2<sup>nd</sup>, Belgian-Luxembourg Chamber of Commerce in Russia will host at the Forum a round table dedicated to the cluster of "Automotive Components".

Registrations by our Chamber of Commerce will be free of participation charge, in addition we are happy to offer to all Belgian or Luxembourg or Russian company in the automotive sector an opportunity to participate in the debate and to make a presentation of their project.

**For registration and for any additional information, please contact:**  
**Mr. Oleg Prozorov** at phone: +74993903594  
or email: [Legal@CCBLR.com](mailto:Legal@CCBLR.com)

## Yaroslavl Investment Forum-2016



With the **opening of its new 472 m<sup>2</sup> Innovation Center**, Puratos Russia marks its objective to provide partners and clients with the best facilities to create innovative bakery, patisserie and chocolate products and applications.

To ensure this, two demonstration areas for Bakery and Patisserie gather the most modern equipment for the development of new ideas, tracking consumer trends and putting technologies into practice, as well as hands-on interaction with customers.

An official ceremony of cutting the symbolic red ribbon was hosted by the General Manager of Puratos Russia, Natalia Petrenko, and Puratos Russia President Nikolay Makovlev.

After the welcome speech, the Marketing team shared latest development trends in and for the Russian Bakery & Patisserie markets.

Such investments clearly translates how Puratos Russia seeks to continuously build a mutually successful with its clients and partners.

Belgian-Luxembourg Chamber of Commerce in Russia (BLCC RUSSIA) and the Association of industrial parks of Russia invite you to participate in the **International business conference «InRussia»**, which takes place on **October 14, 2016 in Moscow** and becomes the platform for dialogue between international business and Russian companions – prospective business partners, development institutions and government authorities.

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Conference «In Russia» is designed by the organizers as a business venue for discussion of practical aspects of international business development in Russia. Subject of the Conference covers the whole range of issues from retaining market position in a turbulent state of economy, participation of products and technology suppliers in the process of import substitution to localization of production and R&D in Russia.

This year BLCC RUSSIA traditionally has become the business and co-organizing partner of the annual AIP event, which has become a logical continuation of the AIP Forum, held since 2010. Together we expect to create a platform for establishing new contacts, finding business partners, attracting investments and to discussing business issues in Russia, bringing together representatives of international corporations and Russian business, the leading expert organizations, representatives of government agencies and regional development corporations, investment companies and financial institutions from more than 50 regions of Russia and from 20 countries. The event is supported by the Ministry of Industry and Trade, Ministry of Economic Development, Ministry of the Russian Federation on the development of the Far East with the participation of their representatives.

The CEO of the BLCC RUSSIA Oleg Prozorov participates as a key speaker of the Panel discussion «HOW YOU MAKE IN RUSSIA» of the Conference.

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## 2016 action plan of the Belgian-Luxembourg Chamber of Commerce in Russia (Preliminary version) \*

Nº	EVENT	DATE	EVENT VENUE
1.	<b>BRBC event held in the office of ING Bank Moscow</b> <i>"An update on the state of the Russian banking and financial sector".</i>	18 May	Moscow
2.	<b>D.E.V.E. Gallery Culture evening dedicated to Uzbekistan</b> <i>Personally supported by BLCC Chairman Arkady Arianoff: Personal exhibition of an artist and poet Saida SATTAROVA</i>	19 May	Moscow
3.	<b>BLCC RUSSIAN partner Conference Doing business with Russia</b> <i>"Opportunities and rules of the game on the Russian market"</i>	27 May	Moscow
4.	<b>BLCC Partner: Yaroslavl Investment Forum</b> <i>Import substitution and localization as the priorities of Russia's state policy</i>	02-03 June	Yaroslavl
5.	<b>St. Petersburg International Economic Forum 2016</b> <i>Forum is held annually under the auspices of Vladimir Putin, President of Russia</i> <a href="#">INFORMATION</a>	16-18 June	St. Petersburg
6.	<b>International Industrial Trade Fair INNOPROM-2016</b> <a href="#">INFORMATION</a>	11-14 July	Ekaterinburg
7.	<b>BLCC Trade Economic Mission to Freeport of Vladivostok</b> <i>Free Port of Vladivostok is the most ambitious project to stimulate the economy of the Russian Far East and the integration of Russia into the international economic relations system of the Asia-Pacific region.</i> <a href="#">INFORMATION</a>	1-4 September	Vladivostok
8.	<b>BLCC RUSSIA partner: International business conference «InRussia»</b> <i>Practical aspects of international business development in Russia</i> <a href="#">PROGRAM</a>	14 October	Moscow
9.	<b>BLCC RUSSIA Flagship Conference 2016 in Brussels</b> <i>Improve of Russian business and of trade environment</i>	September - October	Brussels
10.	<b>BLCC RUSSIA First Flagship Conference in Luxembourg</b> <i>Russian opportunities between Europe and Asia</i>	September - October	Luxembourg
11.	<b>2<sup>nd</sup> International Business Forum Belgium, Luxembourg – EAEU</b> <i>Belgium and Luxembourg Economic Union's business leaders are invited to participate in the 2nd International Business Forums in Moscow. These one-day forums will provide a unique and unprecedented opportunity to meet and network with senior business executives from Eurasian Economic Union. The invitation-only, high-level dialogue will engage decision makers for strategic discussions about trade and investment policies between EAEU and BLEU, as well as offer extensive business-to-business meetings.</i> <a href="#">INFORMATION</a>	8 November	Moscow

**\*action plan is provisional, date and subject of the event can be modified.**

**Members of the Belgian-Luxembourg Chamber of Commerce in the Russian Federation are invited to make suggestions for activities.**

## JOIN THE Belgian-Luxembourg Chamber of Commerce in Russia TODAY!

Please send your completed application by email to : [Moscow@CCBLR.com](mailto:Moscow@CCBLR.com)

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Russian site: <http://www.CCBLR.com>  
Global site: <http://www.BLCCRUS.org>

Please use the QR code on the right, which will lead you at the external link to download the membership application form from our web server:



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in the Russian Federation  
Arkady A. Arianoff



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Russian Federation  
Johan Vanderplaetse



First Vice President  
Grand Duchy of Luxembourg  
Max Kremer, LL.M.



First Vice President  
Kingdom of Belgium  
Arnaud de Busschère

We welcome you to become a member of BLCC Russia and become an active participant in our community.

The benefits you receive are in direct proportion to your involvement. A strong coalition of businesses working together will provide you with many benefits.

If you would like to become a member of the Belgian-Luxembourg Chamber of Commerce in Russia, but you still have questions, please contact us.

We look forward to working with you!

### OUR 2016's VIP MEMBERS:

